



OUR CULTURE:

- We are a young team that believes in collaboration, creativity, and hard work.
- We are a team of builders that are constructing a company to serve people through moving.
- We believe in dreams and are here to help you fulfill them.
- We believe work should be fun and fulfilling.

www.moveandstore.com
855-624-4537

ACCOLADES & KEY STATISTICS:

- 2016: 6th fastest growing company
- A+ Rating with the BBB
- Average age of employees = 28
- Locations / growth opportunities around the SE



HISTORY:

Move & Store is a moving and storage company headquartered in **Birmingham, AL**. **Established in 2011** by college roommates at Auburn University, Move & Store had a vision of delivering students a full service moving experience. Since its inception, Move & Store has added **nine locations across the country**, acquired another moving company, and has evolved into a multi-truck operation **providing full service collegiate, commercial, and residential moving services**. This success can be attributed to Move & Store's employees and their **dedication** to customer service, personnel recruitment, and resource allocation. The cornerstone of Move & Store's success is its dedication to providing customers a **first-in-class moving experience**.

CAMPUS REP/MANAGER:

The Campus Rep is the catalyst to growing and operating a Move & Store location. This role requires hard work, discipline, and drive. This position gives the selected college student the opportunity to gain valuable, real-world experience in multiple facets of business included, but not limited to, sales, grassroots marketing, personnel management, logistics, customer service, and financial analysis. There may be no better opportunity for a college student to learn about entrepreneurship and growing a business.

WHAT YOU WILL DO:

- ✓ Grow your respective market by networking and selling services of Move & Store.
- ✓ Recruit and train workers to perform moves safely, professionally and efficiently.
- ✓ Manage you location's schedule and assign workers, trucks, and resources to jobs.
- ✓ Self perform moves to provide the highest level of customer service and salesmanship to customers.
- ✓ Manage trucks, warehouse/storage, and workers in a safe, professional and efficient manager.
- ✓ Coordinate with customer service and operations team at headquarters.
- ✓ Receive 2-4 weeks of hands on operations, field, sales, and CRM training in Birmingham, AL

WHAT YOU NEED:

- ✓ Driven / Self-Starter personality—Your success depends on your daily drive to grow and improve your location
- ✓ Independent mentality—You will work large amounts of time by yourself.
- ✓ Detail oriented mindset—Our jobs, scheduling, and operations have large amounts of information associated with them and require attention to detail to make sure that information is accurate.
- ✓ Effective communication skills—You will communicate expectations and details to workers and customers. You should be assertive, clear, and accurate.
- ✓ Problem solving abilities—Due to the dynamic nature of our schedule, you must be capable of making decisions quickly to solve problems.
- ✓ Must be 21 Years Old—In order to be insured to operate 26' box trucks you must be 21 years of age.
- ✓ Be physically fit—Since you will be performing a lot of the moves yourself, you will need to be in shape and ready for hard work.

COMPENSATION:

\$9,000 – Is the average summer compensation for a Campus Rep

\$11,000 – Is the average summer compensation for the top 50% of last year's Campus Reps

\$16,500 – Is the summer compensation for last year's top performing Campus Rep